



Loan Ratio by Zip Code

December 2016

Residential/Mortgage

Zip Code	Total Sales	Average Price	Sales Loan	Sales Cash	Loan %	Zip Code	Total Sales	Average Price	Sales Loan	Sales Cash	Loan %
89002	60	\$284,066	47	13	78%	89110	83	\$174,309	58	25	70%
89004						89113	68	\$317,511	47	21	69%
89005	21	\$322,839	14	7	67%	89115	49	\$151,406	35	14	71%
89007	3	\$134,000	1	2	33%	89117	78	\$397,126	48	30	62%
89011	61	\$317,530	50	11	82%	89118	19	\$256,969	14	5	74%
89012	53	\$422,622	34	19	64%	89119	26	\$402,174	21	5	81%
89014	49	\$253,389	33	16	67%	89120	27	\$241,949	19	8	70%
89015	71	\$211,360	41	30	58%	89121	66	\$176,525	46	20	70%
89018						89122	80	\$165,359	64	16	80%
89019	2	\$105,000	1	1	50%	89123	67	\$280,885	39	28	58%
89021	4	\$203,200	4		100%	89124	3	\$317,667	1	2	33%
89025	1	\$285,762		1		89128	50	\$253,780	27	23	54%
89027	26	\$257,565	15	11	58%	89129	99	\$280,585	80	19	81%
89029	9	\$230,493	9		100%	89130	49	\$228,678	33	16	67%
89030	47	\$109,244	30	17	64%	89131	102	\$314,112	73	29	72%
89031	141	\$211,297	96	45	68%	89134	55	\$354,801	35	20	64%
89032	99	\$200,686	64	35	65%	89135	53	\$540,485	30	23	57%
89034	14	\$294,760	7	7	50%	89138	34	\$428,608	24	10	71%
89039						89139	85	\$271,393	62	23	73%
89040	7	\$167,380	4	3	57%	89141	92	\$384,240	64	28	70%
89044	82	\$377,173	59	23	72%	89142	53	\$183,862	34	19	64%
89046						89143	21	\$245,136	15	6	71%
89052	115	\$410,183	69	46	60%	89144	38	\$482,786	27	11	71%
89054						89145	44	\$221,312	27	17	61%
89074	73	\$301,162	45	28	62%	89146	24	\$283,363	16	8	67%
89081	81	\$213,338	55	26	68%	89147	75	\$243,488	42	33	56%
89084	61	\$284,933	43	18	70%	89148	133	\$312,669	89	44	67%
89085	4	\$292,350	3	1	75%	89149	77	\$274,280	56	21	73%
89086	3	\$245,967	3		100%	89155					
89101	29	\$128,319	18	11	62%	89156	41	\$162,344	24	17	59%
89102	23	\$255,785	10	13	43%	89158					
89103	34	\$220,841	20	14	59%	89161					
89104	52	\$172,946	31	21	60%	89166	61	\$269,778	50	11	82%
89106	32	\$123,026	19	13	59%	89169	13	\$174,057	9	4	69%
89107	52	\$192,606	30	22	58%	89178	89	\$266,363	61	28	69%
89108	96	\$161,500	67	29	70%	89179	35	\$264,260	26	9	74%
89109	2	\$818,500	1	1	50%	89183	73	\$251,902	51	22	70%